

## Miele at a glance

|                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Company:</b>              | Miele & Cie. KG                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>Founded:</b>              | In 1899 by Carl Miele and Reinhard Zinkann in the Westphalian town of Herzebrock, Germany                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>Central Headquarters:</b> | Gütersloh (since 1907)<br>Carl-Miele-Straße 29<br>D-33332 Gütersloh<br>Tel. 05241 – 89 - 0                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>Products:</b>             | Domestic ovens, steam cookers, refrigeration products, coffee makers, dishwashers, laundry-care appliances and vacuum cleaners. This line-up is augmented by dishwashers, washer-extractors and tumble dryers for commercial use as well as washer-disinfectors for use in medical and laboratory applications (Miele Professional).                                                                                                                                                                                                                         |
| <b>Proprietors:</b>          | Miele (51 percent) and Zinkann (49 percent) families;<br>currently around 80 family shareholders                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Directors:</b>            | <ul style="list-style-type: none"><li>• Olaf Bartsch (Executive Director Finances and Administration)</li><li>• Dr. Stefan Breit (Executive Director Technology)</li><li>• Dr. Axel Kniehl (Executive Director Marketing and Sales)</li><li>• Dr. Markus Miele (Executive Director and Co-Proprietor)</li><li>• Dr. Reinhard Zinkann (Executive Director and Co-Proprietor)</li></ul>                                                                                                                                                                        |
| <b>Employees:</b>            | 20,200 worldwide (of which 11,050 are in Germany)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Turnover:</b>             | Approx. € 4.16 bn, thereof € 1.2 bn in Germany ( <i>Financial 2018/2019</i> )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Production plants:</b>    | <ul style="list-style-type: none"><li>• Gütersloh (washing machines, tumble dryers, electronic components)</li><li>• Bielefeld (dishwashers, vacuum cleaners, disinfectors)</li><li>• Euskirchen (electric motors, cable reels)</li><li>• Lehrte (laundry machines, rotary ironers)</li><li>• Warendorf (plastic components)</li><li>• Oelde (ovens, Dialog ovens)</li><li>• Arnsberg (cooker hoods)</li><li>• Bünde (steam cookers, hob units)</li><li>• Bürmoos/Austria (container and trolley washers, sterilisers, stainless-steel components)</li></ul> |

- Dongguan/China (vacuum cleaners)
- Unicov/Czech Republic (washing machines, tumble dryers, dishwashers)
- Brasov/Romania (electronic components)
- Riese Pio X, Italy (Steelco)
- Cusano di Zoppola, Italy (Steelco)

**Foreign sales:**

With its own sales companies or importers Miele is represented in about 100 countries.